



**Media Contact:** Nick Benedick  
nbenedick@blacktwigllc.com  
314-536-8908

**FOR IMMEDIATE RELEASE**

**Valin Receives Sales Achievement Award from Intelligent Actuator**  
*Technical Solutions Provider receives honor for 19<sup>th</sup> straight year*

**San Jose, Calif.** (June 2014)— Valin Corporation, a privately held, employee-owned company providing technical solutions for the technology, energy, life sciences, natural resources, and transportation industries received Intelligent Actuator's (IAI) Sales Achievement Award for the 19<sup>th</sup> straight year. The award is in recognition of outstanding sales contributions and continuing support of an excellent business relationship. Valin has achieved the highest sales for IAI products each year since 1995.

“We are once again very excited to receive this award from IAI,” said Joe Nettemeyer, President and CEO Valin Corporation. “Valin has always had a wonderful business relationship with IAI, and we’re very proud to continue our work with them. Everyone on the Valin team is very proud to receive this honor.”

Valin is a distributor for IAI's entire product line, with most of their sales focusing in the Northern California, Pacific Northwest and Inner Mountain regions. IAI's product catalog includes a vast line of energy efficient ROBO Cylinder® Electric Linear Actuators, SCARA, Linear Actuators, Cartesian robots, Table-Top robots and Controllers that cover all the necessary links from software to robots.

“Valin is an exceptional partner and we were honored to present them with our Sales Achievement Award for 2013,” said Kaz Haruna, National Sales Manager at Intelligent Actuator. “Valin has won this particular award for 19 straight years, and over the course of this time, our company has developed a wonderful working relationship.”

To learn more about IAI products, visit <http://www.valinonline.com/brands/Intelligent-Actuator-IAI.aspx>

**About Valin Corporation**

Based in San Jose, Calif., Valin Corporation, one of Inc.'s 500/5000 Fastest Growing Companies is the leading technical solutions provider for the technology, energy, life sciences, natural resources, and transportation industries. For nearly 40 years, Valin has offered personalized order management, on-site field support, comprehensive training, and applied expert engineering services utilizing automation, fluid management, precision measurement, process heating, filtration, and fluid power products.

Valin was recently recognized as the 14th Largest Private Company in Silicon Valley by the Silicon Valley / San Jose Business Journal, as well as on Industrial Distribution's Big 50 List coming in at number 42 and finally, Valin made Modern Distribution Management's Top 40 Industrial Distributors list coming in a number 37. To learn more about Valin's solutions and capabilities, please visit [www.valin.com](http://www.valin.com), or to browse our product portfolio please visit [www.valinonline.com](http://www.valinonline.com).

**About Intelligent Actuator**

Founded in Japan in 1976, with American headquarters established in 1989, IAI designs, manufactures, and markets a complete line of motion control systems. As the established world leader in [linear electric actuators](#) and low cost, high performance [SCARA robots](#), we



**Media Contact:** Nick Benedick  
nbenedick@blacktwigllc.com  
314-536-8908

provide **over half of all linear actuators sold in Japan** and are a leading source of advanced plug & play automation throughout North America and the world.

With the introduction of a full range of [ROBO Cylinders](#), IAI is also leading the transition away from pneumatics to cost-effective, low-maintenance, and fully-programmable electric cylinders.

###